



Western Washington Chapter  
CELEBRATING 25 YEARS \* 1983-2008

# NEWSLINE

Associated Builders & Contractors' Monthly Bulletin

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## Breaking News

### Dino Rossi to Address ABC Membership



Dino Rossi will be the guest speaker for the monthly dinner meeting on Wednesday, September 24th from 5:00 to 8:00 pm at the Bellevue Hilton Hotel.

The former senator and current candidate for the office of governor will be on hand to discuss the election and its impact on the economy, transportation and other issues of importance to the ABC membership. Senator Rossi will

also answer some of your questions in regards to public policy and the future of Washington State.

"Rossi's pro-business approach and fiscal responsibility makes him the ideal candidate in November," said ABC President **Kathleen Garrity**. "He is also a strong supporter of issues important to ABC members, including the economy, taxes, transportation and free and open competition construction."

Senator Rossi's background in commercial real estate and banking keeps him attune to the commercial construction industry, which is the heart of the ABC membership and the Washington State economy.

*(Cont'd. on pg. 3)*

## News You Can Use

### ABC Starts Young Professionals Group



ABC kicked off its first Young Professionals Group meeting on August 7<sup>th</sup> at The Spot Off Main in Bellevue. Over 20 professionals from varied backgrounds attended - from construction firms to insurance companies -- to network and share

*(Cont'd. on pg. 6)*

## Save the Date

### Join ABC for Community Enhancement Project

This will be the third year that ABC of Western Washington is cooperating with the National Association of Office & Industrial Properties (NAIOP) on their Community Enhancement Day. The event is Saturday, September 20<sup>th</sup> and the project chosen for this year is Camp Long, a Seattle Parks Department facility in West Seattle. The 50+ acre park is a forested oasis in the city. Nearly all of the work will be outdoors, rehabbing and improving paths, trails, bunk houses, etc.

The ABC staff has taken charge of registration and food service for the

*(Cont'd. on pg. 7)*

## Aran's Political Corner: ABC Offers Online Resources for Voting in Upcoming Election



With the 2008 elections less than 100 days away, there is no better time for ABC member companies to educate their employees about the issues that are important to the construction industry and to stress the importance of voting. To help with this, ABC currently provides online voting resources designed to encourage employees to register to vote.

ABC's online voting toolkit provides information on topics related to the upcoming elections and offers advice to employers on communicating with their employees about voting. The toolkit includes templates for letters that can be sent to employees directly; paycheck stuffers that can be attached to their paychecks; and bulletins encouraging them to vote that can be posted in a central location.

ABC also offers a short, four-minute video that explains the key issues in the 2008 election that will impact employers as well as employees and their families. The video can be shown to all employees at any ABC member company. In this critical election year, it is important that all ABC members are informed about the issues and are registered to vote.

To view ABC's online voting toolkit, visit [www.abc.org](http://www.abc.org) and click on government affairs. To view the "Election 2008: A Clear Choice" video, visit [www.abc.org/clearchoice](http://www.abc.org/clearchoice).

### Website of the Month

The Coalition for a Democratic Workplace is a coalition of workers, employers, associations and organizations who are fighting to protect the right to a federally supervised private ballot when workers are deciding whether or not to join a union.

[http://www.  
myprivateballot.com](http://www.myprivateballot.com)

## Public Policy

### NLRB Issues Memo on Political Activity as Protected Content

By Judd Lees, ABC Labor Attorney



In response to employer uncertainty about disciplining or even discharging employees participating in nationwide and local demonstrations such as the recent May Day rallies in opposition to immigration reform, the General Counsel of the National Labor Relations Board recently issued a Guidance Memorandum. The guidance provided in the Memorandum may prove helpful to employers – both union and non-union – especially as the current political season heats up and the potential for employee activity at the worksite, or, more importantly, away from the site when the employee is supposed to be working, increases. According to the Guidance Memorandum, there are two issues reviewed by the Board in dealing with employee political activities. First, Section 7 of the Act protects employee rights to engage in concerted activity for "mutual aid or protection." Second, in the event the employee political advocacy falls within the "mutual aid or protection" clause, the Board will determine whether the means employed to carry out the advocacy is protected under federal labor law.

The primary requirement is that the substance of the activity be directly related to employee working conditions. For example, employee complaints about maintenance of working conditions may be protected activity; employee complaints on behalf of students served by the employer may not be. Similarly, nursing employees who complain about staffing levels may be engaged in protected activity; nursing employees who complain about the quality of patient care are not. According to the Memo, the "mutual aid or protection" provision requires that "the Board looks to whether there is a direct nexus between the specific issue that is the subject of the advocacy and a specifically identified employment concern of the participating employees." When that test was applied to the May Day rallies, the General Counsel determined that the activity was for employee "mutual aid and protection" since employees could reasonably believe that proposed legislation would impact their welfare as employees.

With regard to the second requisite element of "means," however, General Counsel determined that walk-outs to participate in rallies might not be protected under the Act. While strikes are generally protected under federal labor law, according to the Guidance Memo, employees engaged in walk-outs to mobilize public sentiment or to urge government action are not withholding their services as an economic weapon in their employment relationship since the employer cannot address the grievances which are the basis for the walk-out. In addition, the General Counsel relied on a number of cases in which discipline of strikers was deemed lawful when the employees suddenly went on strike and failed to take reasonable steps to protect employer interests from the foreseeable harm resulting from a strike.

Employers should review their work rules to determine whether they conform to the Guidance Memo and make whatever changes are appropriate since the memo provides much-needed clarity in a very murky area.

### Court Overturns Union Button Ban

By Judd Lees, ABC Labor Attorney

The Ninth Circuit Court of Appeals (which has jurisdiction over the state of Washington) recently overturned a ruling by the National Labor Relations Board which had allowed a hospital to prohibit nurses from wearing union buttons "in any areas...where they may encounter patients or family members." In doing so, the Court undermined the presumption in favor of such employer bans absent substantial evidence that union buttons offend clients.

*(Cont'd. on pg. 3)*

## Spotlight on Safety

### Crane Rule Phase 1 Public Hearings

The first phase of the crane rules for operator certification, crane certification and crane certifier requirements will go to public hearings August 26 through September 5, 2008. The current adoption date is November 4, 2008 with the effective date being January 1, 2009.

All hearings will be at 10:00 am. The locations and dates are as follows:

- **Heathman Lodge, Vancouver, September 3**
- **Doubletree Hotel Seattle Airport, Seattle, September 4**
- **Tumwater Comfort Inn, Tumwater, September 5**

You may submit written comments to Cindy Ireland, safety and health specialist, Division of Occupational Safety and Health, PO Box 44620, Olympia, WA 98504-4620 by 5:00 pm on September 12, 2008. They may also be faxed to (360) 902-5619. Faxed comments must be 10 pages or less.

If you have crane operators, they must be keeping track of their hours of operation and by the type(s) of crane operated. On January 1, 2010 they will have to be certified by the state to operate cranes of any size. The hours of operation required differs by type of crane. There will be no grandfathering of operators. In other words, if they do not have the documented training and hours of experience they will no longer be able to operate a crane until they meet the training requirements.

If you have any questions contact **Ann Jarvis**, vice president of safety and education, at [ann@abcwestwa.org](mailto:ann@abcwestwa.org), (425) 646-8000 or (800) 640-7789.

### Court Overturns Union Button Ban *(Cont'd. from pg. 2)*

In Washington State Nurses Association v. NLRB, the Washington State Nurses Association sought a review of a Board holding that such a button ban was justified. The issue arose during labor negotiations involving the Nurses Association and the Sacred Heart Hospital when nurses wore union buttons stating "RNs Demand Safe Staffing" in areas where they could encounter patients or family members. The employer was understandably concerned that patients and the public would reasonably interpret the message as a claim that the hospital's staffing levels were unsafe. It therefore banned the wearing of the buttons in both patient care areas and in areas where they would be viewed by the public.

Under Section 7 of the National Labor Relations Act, employees generally have a protected right to wear union insignia in the workplace absent a safety issue or, in the healthcare context, potential concerns of patients and family members. As a result, employer restrictions on the wearing of such buttons in areas of immediate patient care are presumptively valid but restrictions beyond that area are presumptively invalid.

The Nursing Association filed a charge with the National Labor Relations Board and the Board determined that the hospital overcame the presumption of invalidity of a ban outside of patient care areas by showing "special circumstances" since, according to the Board, the "safe staffing" message was inherently disturbing to patients and their families. On appeal to the Ninth Circuit Court of Appeals, the Court disagreed and determined that the hospital failed to present substantial evidence in the record that patients or family members were actually offended or concerned by the button. In the Court's estimation, the evidence presented by the hospital was "speculative at best." The Sacred Heart decision underscores the critical review employed by the courts when reviewing employer bans on union buttons. If such bans are found wanting in the hospital setting, one can expect even lesser deference in other settings.

### Dino Rossi to Address ABC Membership *(Cont'd. from pg. 1)*

Registration opens at 5:00 pm, and Dino goes on at 5:30 pm, so don't be late! We've restructured our dinner meetings so that they end earlier and have more of a networking focus to help you build your business. To RSVP for this event, please contact **Amy Gegoux** at (800) 640-7789 or [amy@abcwestwa.org](mailto:amy@abcwestwa.org)

**Congratulations to our 2008  
ABC Safety Alliance Members!**



**Adept Mechanical Services, Inc.**  
**Advanced Construction, Inc.**  
**Bird Construction, Inc.**  
**CHG Building Systems, Inc.**  
**Graham Contracting, Ltd.**  
**Haggard Electrical Contractors**  
**High Country Contractors, Inc.**  
**Ketchikan Drywall Services**  
**Krekow Jennings, Inc.**  
**Marpac Construction, LLC**  
**McMullen Electric, Inc.**  
**North Star Electric, Inc.**  
**Pattison Construction Co.**  
**Remco - Deacon, Inc.**  
**Rushforth Construction Co., Inc.**  
**Saybr Contractors, Inc.**  
**SD Deacon Corp. of WA**  
**S.M.E., Inc. of Seattle**

There are advantages to becoming a Safety Alliance member - such as a possible "pass" on inspections from the Dept. of L&I! Contact Vice President of Safety & Education **Ann Jarvis** at [ann@abcwestwa.org](mailto:ann@abcwestwa.org), 800.640.7789 or 425.646.8000 to find out more.

### **Congratulations to our ABC Accredited Quality Contractors!**

**Air Systems Engineering, Inc.**  
**CHG Building Systems, Inc.**  
**Hamer Electric, Inc.**  
**John Michael Hall Corp.**  
**Merit Mechanical, Inc.**  
**SME, Inc. of Seattle**  
**Synergy Construction, Inc.**  
**TEAM Construction, Inc.**



**Associated Builders  
and Contractors, Inc.**

For more information on the AQC program, please contact Kim Trautman at 800.640.7789.

## Dexter + Chaney Introduces Payment Card That Enhances Purchasing Controls, Integrates Job Costs

Dexter + Chaney ([www.dexterchaney.com](http://www.dexterchaney.com)) has introduced a co-branded payment card for fuel and other purchasing transactions that enables its construction-company clients to enhance their purchasing controls and integrate costs faster than traditional non-card payment methods. The company recently signed an agreement with Comdata® Corporation, a leader in payment innovation, to offer the Comdata MasterCard® payment card to users of Dexter + Chaney's Spectrum® Construction Software.

"The Comdata solution allows Dexter + Chaney clients to manage their budgets by more efficiently integrating their job costs," said **John Chaney**, Dexter + Chaney co-founder and president. "There is no other card solution that is easier for our clients to use than the Comdata MasterCard."

Chaney noted that the payment card handles fuel purchases, payroll, travel and entertainment and other costs. "Most construction companies use multiple credit-card products," Chaney said. "For example, they'll use one card for fuel and another for payroll. The Dexter + Chaney Comdata MasterCard payment card combines those into a single card, which is much more efficient."

"Comdata's alliance with Dexter + Chaney solidifies our position as the leading fuel and purchasing card for the construction industry," said Brett Rodewald, president of Comdata. "Our payment card solution provides better integration and spending controls so that construction companies can gain incremental cost savings and revenue share to succeed and thrive in this difficult economy."

**Join us at our free networking events and grow your industry contacts!**

### South End Networking:

September 17<sup>th</sup>, 5:00 - 7:00 pm  
Harmon Brewing Company, Tacoma

### North End Networking:

October 8<sup>th</sup>, 5:00 - 7:00 pm  
Skagit Brewing Company, Mt. Vernon

### Eastside Networking:

December 3<sup>rd</sup>, 5:00 - 7:00 pm  
ABC office

## Network News

### "What's My Scope?" – The Green Building Game

by Pam Worner, ABC Green Council Chair

Construction roles used to be pretty well defined: one CSI division followed another, each trade doing its part, mostly staying out of the way of the ones coming before and after.

Green building is changing all that. The increasing emphasis on buildings as systems, combined with new approaches to everything from water to ventilation, means you'd better understand how your role fits with the bigger picture if you want to succeed. Hydronic heating – is that plumbing or HVAC's responsibility? Rainwater catchment for irrigation – plumbing or landscaping? Pervious concrete? Your concrete guy may pour it, but you'd better make sure your civil engineer's signed off on the impact on stormwater management. The architect spec'd low-toxic paints and finishes? Great, but did anyone tell the tile installer so he doesn't use products that cancel them out?

These and other communication needs are why you hear the term "integrated design" used so frequently with green projects. The developer, architect, general contractor, engineer, and other key players come together to figure out what their goals are and how to achieve them, often in a collaborative process called an "eco-charette." Subs and suppliers who think beyond their traditional scope of work add value to these projects and are more likely to be included in this process.

The ABC Green Council's monthly roundtables are designed to help you gain this competitive advantage by introducing you to a wide variety of topics and experts. I expected to see some electrical contractors at our recent roundtable on new trends in energy-efficient lighting, but it was the mechanical contractor, the landscape architect, and the recycler in the audience who really made me smile. These are the ones who get it – and they're going to be the ones getting the work, too.

*In addition to chairing the ABC Green Council, Pam is 'Top Dog' of Green Dog Enterprises, a green building consulting firm specializing in verification and marketing of residential projects.*

### Green Council Networking Roundtables

The ABC Green Council steering committee has put together some very informational networking roundtable discussions. The roundtables provide a forum for education and networking related to the emerging field of green building. They are held the first Thursday of the month from 11:30am to 1:00pm at CITC and are open to members and non-members.

Upcoming topics include: "Navigating the Green Materials Maze" in October, "Green Fleet" in November and "Green Roof" in December. Contact Member Services Coordinator **Kim Trautman** at ABC to register or to find out more about the ABC Green Council: [kim@abcwestwa.org](mailto:kim@abcwestwa.org), (425) 646-8000 or (800) 640-7789.

### Members on the Move

VR Fox Company, LLC has new contact numbers. The phone number is (360) 864-5224; fax is (360) 864-5225.



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Seattle/Eastside - Jeff Gering 253-951-7809

S. King Co./Bellevue - Rob Mates 206-498-2644

### Social Networking Sites Can be Powerful Business Tools

By John Rainone, Morgan Sullivan

Professional/social networking and shared content Web sites such as LinkedIn, Technorati, Reddit, and Digg, which are parts of a generation of sites sometimes collectively referred to as “Web 2.0,” can be beneficial for any business. There is even one site, [www.biggerpockets.com](http://www.biggerpockets.com) that is geared specifically to the real estate and construction community. These sites can be used in recruiting, marketing,



keeping tabs on your firm’s reputation, and checking up on your clients and business partners. When used properly, these sites can be powerful tools to raise a firm’s visibility, help drum up new business, identify talented job candidates, and bolster a firm’s reputation in the real estate community. Each site has its own nuances and is useful for different reasons. Let’s take a look at what these sites can do and how real estate and construction firms can use them.

**LinkedIn:** LinkedIn is probably the most popular business-oriented social networking site. Chances are good that if you haven’t yet been invited to join the site, you soon will be, as it has been adding new members at a furious pace. LinkedIn’s main purpose is to facilitate connections between business associates and professional contacts. “Our mission is to help you be more effective in your daily work and open doors to opportunities using the professional relationships you already have,” according to LinkedIn. The site, which is free to join, allows a user to invite others to join his/her network. This feature enables business contacts to maintain connections easily over the years so that when a contact changes jobs, you can easily look them up on LinkedIn. What makes the site particularly useful is the ability to search for people according to certain parameters. For instance, you could search for professionals with land development skills in or near areas close to your zip code. You can also post job openings or search for a service provider such as an architect or engineer in a certain area. A recent Harvard Business showed how a 40-person Web design business found their new CEO through a LinkedIn search. Another feature, called Introductions, lets you contact users in your network (those who know your contacts) through the people you know. If you want to contact a LinkedIn user who is two or three degrees away from you, you can request an introduction through one of your connections. Your connection will, in turn, decide whether to forward it on to the desired recipient. This makes LinkedIn like a giant, online referral network. One of the caveats to using this service is to add to your network only those with whom you have a relationship or have met. That’s because the networking benefit of the site, which relies on online word-of-mouth referrals, depends upon personal relationships and verifiable reputations. If you add scores of people you don’t know, you diminish the value of the networking feature and run into the danger of having someone think that a stranger in your network who turns out to be a con artist is an acquaintance of yours.

**Bigger Pockets:** Founded in 2004, Bigger Pockets’ real estate-centric site, which is also free to join, features forums, blogs, property listings and analysis, real estate tools and other resources. This site, like LinkedIn, is a potential source of business partners and recruits and an aggregator of real estate industry news articles; however, its social networking feature was just added in January. According to the site, “Our mission is to help educate people about all aspects of real estate and real estate investing and to provide tools and resources to enhance real estate knowledge, networking, and deal making.” A fairly new site as far as networking goes, Bigger Pockets is still building its brand, but with its unique focus it certainly merits attention.

(Cont’d. on pg. 6)

### ABC Member Celebrations

We would like to congratulate the following members for making the news:

**Rushforth Construction** received honors in the large company category for “Top Places to Work” in the South Sound by the *Business Examiner*.

**Berntson Porter, Columbia Bank, Moss Adams, SD Deacon Corp. of Washington and WG Clark Construction** were all listed as finalists in the *Puget Sound Business Journal’s* “Washington’s Best Workplaces.”

*Puget Sound Consumers’ CHECKBOOK* magazine listed **Kemly Electric** as one of their top-rated recommended electricians.

The July/August issue of *Demolition Magazine* ran a feature article on **Nuprecon, LP’s** demolition and abatement of the Starwood Luxury Hotel “The Nines” project in downtown Portland.

### Change in Public Works Reporting Requirement & Fees

The state Department of Labor & Industries has revised the reporting requirements on all state public works projects effective July 11, 2008.

The Affidavit of Wages Paid form has been amended to require contractors who subcontract any of their work to list the names of all of their subcontractors on the form. This includes general contractors and any subcontractors who have lower tier subs. In addition, the fee for filing Intents and Affidavits has increased to \$40 per form effective July 1. Contractors who file electronically will find the online form amended to include sub lists. There is a printed addendum for those who file using paper forms. The form can be downloaded at <http://www.lni.wa.gov/forms/pdf/700143af.pdf>.

ABC had input to both of these new requirements. The initial suggestion was to have the general list all of the subs on the project, including those lower tier subs the general has no contract with and may not even know is on the job. The policy was amended to only include the next lower tier of subs. ABC/WW President **Kathleen Garrity** serves on the Prevailing Wage Advisory Committee where she reviewed the

(Cont’d. on pg. 6)

## Social Networking Sites Can be Powerful Business Tools

*(Cont'd. from pg. 5)*

**Digg:** Digg is a user-generated content site, a repository for news articles, blog posts, podcasts, videos, and photos. Users rate the posted content, and the highest-rated submissions receive the most prominent visibility. "Digg is a place for people to discover and share content from anywhere on the web," the site says. "From the biggest online destinations to the most obscure blog, Digg surfaces the best stuff as voted on by our users."

You can search Digg for your particular area of interest. Search "construction industry" and you can find news releases, news articles, even videos of speakers from industry conferences. Getting your firm's press release, white paper, or news story high on the list of results from a popular search term is a great way to increase your visibility. After recent crane accidents in New York City, for example, some firms posted news releases about how they are going the extra mile to prevent such accidents. Such a timely response to breaking news can be a great way to boost your firm's cachet. It's free to post your content, and in theory, the content that appeals to most users will receive top billing.

Reddit is another shared content site that has many of the same features as Digg.

**Technorati:** Technorati is similar in conception to Digg. Technorati, however, built its reputation by being a sort of Google for blogs. You can search by industry, region or whatever parameters you choose to find what you're looking for. Search your firm's name and you may be surprised at what turns up. Some of the entries may be flattering and some may be damaging. This is a good site to track how your firm is perceived by the media, bloggers, and the public. More and more people are turning to Technorati when researching the reputation of a company.

These sites, and others like them, are increasingly important business tools. We recommend investigating them and seeing how your firm can make use of them.

John Rainone is Project Operations Manager for MorganSullivan. He can be reached at [jrainone@morgansullivan.com](mailto:jrainone@morgansullivan.com).

## ABC Working For You

### ABC Looks North to Expand Benefits and Services to Existing and New Members

With the solid growth we had in our membership in 2007 and reaching our goal of 500 members, a new initiative has been developed and will be implemented by a group of ABC members through the North End Taskforce.

This taskforce will continue the momentum that we achieved during 2007 by expanding our services and benefits to the members in Snohomish, Skagit and Whatcom counties. The taskforce is already on the ground and running after taking a survey of the needs of our north end members. We are tailoring our action plan to address the areas of safety, networking and ABC Retro as the top three focal points.

We will be communicating with the members in the north end to make sure that we are delivering the services that they need to be successful during these demanding times. The first event will be a dinner meeting held on Thursday, October 30<sup>th</sup> at the Cotton Tree Inn & Convention Center in Mt. Vernon. Make sure you attend this and future north end opportunities as a way to continue growth in the area!

For questions regarding the initiative for growing the north end, or to see about joining the North End Taskforce, please contact Vice President of Membership **Wendy Novak** at ABC: (425) 646-8000, (800) 640-7789, or [wendy@abcwestwa.org](mailto:wendy@abcwestwa.org). To register for the first dinner meeting on October 30<sup>th</sup>, please contact **Amy Gegoux** at (800) 640-7789 or [amy@abcwestwa.org](mailto:amy@abcwestwa.org).

### ABC Buys Lunch!

Do you know a company that would make a great ABC member? Are you getting benefits and services from ABC that you would like to tell others about? If you have referred ABC to a non-member company and have a difficult time explaining the benefits, then let's do lunch! Call **Wendy Novak**, vice president of membership, and let her know that you would like to take a non-member company to lunch and share the benefits of membership with them. ABC will pick up the tab, as well as explain the benefits and services available as an ABC member. Contact Wendy at (425) 646-8000, (800) 640-7789 or [wendy@abcwestwa.org](mailto:wendy@abcwestwa.org) for more information.

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### ABC Starts Young Professionals Group *(Cont'd. from pg. 1)*

experiences with their peers. The evening was declared a success, and the next networking event will take place on September 3<sup>rd</sup> at the same location.

ABC has formed a YPG Steering Committee that is responsible for planning the events, as well as creating a mission statement and determining how the members of the YPG can garner value from this networking opportunity. The main goals of the group are to provide networking, educational and community service opportunities for its members, as well as to offer a way for members to get more involved with ABC and its programs.

If you are interested in finding out more about this exciting new group or attending an event, please contact **Amy Gegoux** at (800) 640-7789 for more information.

**Mission Statement:** *The Young Professionals Group serves as an entry vehicle for members to get involved in ABC and participate in information sharing. It provides networking, educational and community enhancement opportunities for the current and future leaders of the construction industry and business-related fields.*

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### Change in Public Works Reporting Requirement & Fees

*(Cont'd. from pg. 5)*

prevailing wage section's budget. The Dept. of L&I changed how they allocate overhead, dramatically increasing the section's expenses. This change required the filing fees to be increased to cover these new costs charged.

## ABC Working For You

### Ahola! You're invited to ABC's Luau!



This is a can't-miss event! ABC's 25<sup>th</sup> Annual Dinner Auction "Luau" will be held Saturday, November 15<sup>th</sup> at the Doubletree Hotel Seattle Airport. ABC is not holding back on this night-to-remember with live entertainment, Hawaiian-style food, complimentary Mai-tai's, dessert dash and a fun-filled live auction with many great items to bid on.

Not only is this going to be a blast, but you will be supporting a good cause. Donations go toward raising money for ABC's many activities supporting the construction industry and to The Make-A-Wish® Foundation of Alaska, Montana, Northern Idaho & Washington, who grant wishes

to children with life-threatening medical conditions. Donations will be accepted until October 27<sup>th</sup>, so you have plenty of time to be creative!

To register, sponsor, or for assistance in coming up with the perfect donation for this event, contact **Amy Gegoux** at (800) 640-7789 or [amy@abcwestwa.org](mailto:amy@abcwestwa.org).

### Join ABC for Community Enhancement Project *(Cont'd. from pg. 1)*

volunteers who we hope will show up in record numbers. The scope of work on this site is far beyond the meager budget of the parks department, so more volunteers than ever are needed (we're hoping for 500+) and are putting the call for help out to our members.

We are inviting ABC members and their employees and families to show up, to make a difference in the community. It is a great way to spend a few quality hours with your kids and/or employees. NAIOP is also looking for cash or in-kind donations to help defray the cost of materials, food, etc. Contact **Victoria Klyce** at (800) 640-7789 or [victoria@abcwestwa.org](mailto:victoria@abcwestwa.org) if you want to donate. ABC is a major sponsor.

"ABC has always taken on a community service project, and by combining our efforts with NAIOP we can cut down on administration and planning and concentrate on just doing the work that needs to get done," explained President **Kathleen Garrity**.

So, put September 20<sup>th</sup> on your calendar. No need to pre-register, you can just show up ready to work at 7:30 am. Please wear jeans or other comfortable but tough pants, and a long-sleeve shirt. Dressing in layers is recommended. We will provide work gloves, t-shirts, hats, safety gear, water and other drinks, a light breakfast in the morning and a hearty barbeque lunch to end the day.

### 2008 ABC & NAIOP Community Enhancement Project

#### Camp Long Environmental Learning Center

Saturday | September 20, 2008 | 7:30 am - 1:00 pm

5200 35<sup>th</sup> Ave SW, West Seattle

- Light breakfast & espresso stand provided
- Water and other beverages available throughout the day
- Barbeque lunch by Longhorn Barbecue and ice cream stand provided at the end of the day
- Safety gear, work gloves, t-shirts & hats given out at registration

**Directions:** From I-5, take the West Seattle Bridge. At the first light, turn left on 35<sup>th</sup> Avenue SW. Go 8/10 of a mile to Dawson St. Take a left on Dawson and you will enter the park. Parking for the event is available at a remote parking lot: Huling Bros Auto Dealership - 4550 38<sup>th</sup> Ave SW, West Seattle. Shuttle service between Huling Bros Auto Dealership and Camp Long will be provided. There is also overflow / additional parking within walking distance on the side streets around Camp Long. Registration for the event is located inside the front entrance gate to Camp Long.

## Volunteer of the Month



**Ryan Haggard** of Haggard Electrical Contractors has been chosen as September's Volunteer of the Month for all the time and effort he's put into ABC and the community.

Ryan started out in ABC's Rising Stars program, and was recently voted onto ABC's Board of Directors to serve a three-year term. He currently sits on the Membership Council and is the chair of the Young Professionals Group, which acts as an entry vehicle for members to get involved in their association.

You'll see Ryan at nearly every dinner meeting and networking event, and he's probably not alone – he usually brings several people from his office to each event. Ryan was also part of the Recruitment Taskforce and personally brought in four new ABC members.

Ryan also participates on ABC's Electrical Contractor's Council, volunteered time and resources to help a needy family when the TV show "Extreme Home Makeover" taped an episode in Washington, and has even volunteered to fix a few small electrical problems at the ABC office. From the ABC membership and staff, thanks to Ryan for being such a strong ABC member and supporting our industry.

## ConsensusDOCS Website A Handy Tool

ConsensusDOCS is an online service where ABC members can search for and purchase more than 70 standard construction contracts and forms.

ConsensusDOCS is unique because each document was drafted to reflect the project's best interests, rather than a single-party interest. These cutting-edge contracts and forms address all project delivery methods from design-bid-build through a new innovative collaborative agreement, as well as emerging issues such as electronic communications and building information modeling.

ABC members are eligible for discounted rates on the ConsensusDOCS contracts and forms. To access the website, go to [www.abc.org/DOCS](http://www.abc.org/DOCS).

## 2008 Partners

### Patriot Partners



### Liberty Partners



### Platinum Partners

Air Systems Engineering, Inc.  
Baldwin Resource Group, Inc.  
CLP Resources, Inc.  
Dochnahl Construction, Inc.  
Express Construction Co., Inc.  
First Mutual Bank  
McGraw-Hill Construction Publications

### Gold Partners

Davis Schueller, Inc.  
Keithly Electric, Co.  
Lovsted-Worthington, LLC  
Nuprecon, LP  
Redhawk Group, LLC

### Silver Partners

Davis-Bacon Pension Administrators, Inc.  
Moss Adams, LLP  
Skyline Business Systems

## Fast Fax Form for Resource Materials

The ABC Resource Center has many items to aid you in running a profitable business. Here are a few we've highlighted this month. All items are available to ABC members as a benefit of membership. Just check the items you'd like to receive and fax this page to ABC at (425) 455-5701, or call Member Services Coordinator **Kim Trautman** at (800) 640-7789, and let her know what you need!

- ABC Member Directory**  
I'd like to order more ABC Member Directories.  
Please send me # \_\_\_\_\_ copies of the 2008-09 ABC Directory.
- ABC Accident Investigation Kit**  
I would like to order # \_\_\_\_\_ ABC Accident Investigation Kits.
  - I am in ABC Retro (\$110/per kit including tax + shipping if not picking up at ABC).
  - I am an ABC member but non-ABC Retro (\$190/per kit including tax + shipping if not picking up at ABC).
  - I am not an ABC member (\$250 per kit including tax + shipping if not picking up at ABC).
- Legislative Action Team**  
I'd like to be updated on ABC's progress with issues effecting my business. Please sign me up for the Legislative Action Team email list.
- Safety On Demand**
  - I'd like to set up safety training at my office. Please contact me to arrange.
  - I'd like to have a field audit done. Please contact me to schedule.
  - I'd like to set up a safety consultation. Please contact me to schedule.
- ABC Safety Alliance**  
Please send me information on qualifying for the ABC Safety Alliance!
- ABC Labor Emergency Kit**
  - Please send me an ABC Labor Emergency Kit and invoice me for \$100 (including tax) + \$14 shipping & handling.
  - Please save an ABC Labor Emergency Kit for me - I will bring a check or credit card for \$100 (including tax) to the ABC office in Bellevue.
- 2008 ABC Voting Record**  
Please send me a copy of the Washington State Legislature's 2008 ABC Voting Record.

**Name:** \_\_\_\_\_

**Company:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**Phone:** \_\_\_\_\_



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