

YEAR IN REVIEW

When we rang in 2021, we all looked forward to getting back to some sort of normalcy. Unfortunately, COVID-19 was not quite done with us, and continued to throw challenges at us and our members. However, ABC continued to adapt and pivot to offer classes and events online while keeping members current on COVID-19 changes and requirements. Like everybody else, we were ready to return to the office and begin to offer in-person training and events.

As winter gave way to spring and summer, we were excited to once again welcome our members back starting with the 2021 Golf Extravaganza. Our good fortunes continued into the fall, and we were able to host our Excellence in Construction Awards Showcase in front of a live audience! Additionally, safety classes are now back in-person at the education center with a mix of virtual attendance. Finally, ABC is working harder than ever to reach out to members and meet them where they are while continuing to offer benefits and services to help your companies grow and thrive during this time.

As ABC looks forward to 2022, we are setting our sights on more in-person events, meetings and trainings while making sure we continue to maintain a safe environment for all. The pandemic changed the way business operates but, in every challenge, there is opportunity.

The ABC Board of Directors was steadfast in their attendance at board meetings helping to lead the association through the last year just as they did in 2020. As we look forward to 2022 and offering members even more opportunities, we thank you for your membership and support of ABC and the merit shop philosophy.

Wendy Novak
ABC President/CEO

Glen Kuntz, Tekton
2022 Chair, Board of Directors

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ABC needs members like you!

Get Involved in an ABC Council or Committee

As a member-run organization, ABC offers the opportunity to use your skills and interests to make a difference. Interested in one of the groups below? Contact Noel Koski by emailing Noel@abcwestwa.org.

Membership Council:

Oversees the sustained growth of the chapter by focusing on member recruitment, retention, and providing services, events, and benefits of value.

Government Affairs Council:

Promotes and defends free enterprise and open competition while building a favorable environment of laws and regulations for the construction industry.

Safety Council:

Oversees the enhancement of safety resources for our members and their employees.

Professional Development Council:

Provides education for current and future leaders of the construction industry and business-related fields.

Diversity Committee:

Focuses on equitable access to all resources for WMBE companies to achieve success.

Electrical Contractors Council:

Peer group focused on issues specific to electrical contracting.

Golf Committee:

Responsible for helping to plan and fundraise for the annual golf tournament.

Membership Events Committee:

Sub committees responsible for planning the Golf Extravaganza, Excellence in Construction, and membership events including the annual Milestone Celebration.

Legal Action Committee:

Enhances understanding and appreciation of construction industry-related issues with judges, legislators, regulators, and members.



Continued Growth in Membership at ABC

In a year with many challenges, our chapter still had many great accomplishments to hang our hat on. ABC of Western Washington is considered nationally, as a high performing chapter nationally among ABC and this year was no different. We are very proud to share that our chapter was the only chapter in our region to have positive membership growth in 2021 and is one of few, nationally, to achieve this feat.

As we all know, it's not just about growth, it's about you, our members. We continue to pivot as a chapter and adapt to these unprecedented times, making sure to still give our members value and help solve problems. We truly feel this was recognized by you, our members. We were able to get back to meeting in-person and had an amazing "Night Out at the Ballpark Event" where we had almost 100 members in our suite to enjoy the Mariners game together.

We could not have accomplished this without the continued support from our amazing members. As we move into 2022, we look forward to continuing to support you and being your vital ally.

Membership Ranking At-A-Glance

- 90% retention for 2021
- Top 3 in our region for new members in 2021
- Exceeded retention goal for 2021
- Contractor ratio of 75% exceeds national average of 62%
- Highest STEP participation, best in country with 78% of members participating
- Received the overall national STEP award and the Chapter Chair STEP award
- Received a 4 year high performing chapter accreditation (one of a few to be recognized)

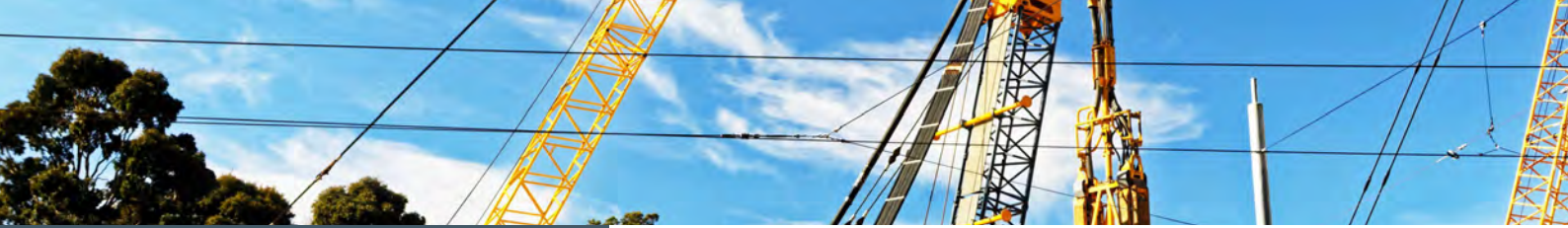


ANITA ROBERTSON
MAKE READY SERVICES



“ [They're] always willing to give you a hand and say, 'call me when you need me.' It's made me comfortable with where I am as a business owner.

ABC MEMBER STORIES



Member of the Year

ABC welcomes new
Member Services
Coordinator,
Noel Koski



ABC is excited to welcome Noel Koski to the team. Noel will be responsible for member services, communication, and marketing. Noel has two children, lives in Monroe and brings a great attitude, good energy, and strong work ethic to the office. She will support the Safety and Membership Departments and will attend council and committee meetings. The next time you call the office or come by, make sure you welcome her to the team!



**DOUGLAS BOLAN -
President/Owner of
Accountable
Custodial &
Maintenance, Inc.**

Doug has been a proud and successful business owner for over 23 years. He finds his inspiration in growth, stability, and prosperity. His passion for entrepreneurship began when he was a teenager, where he was inspired by his mother who was also a small business owner. She taught him to stick to his values and rely on his wisdom to get through uncertain times.

Joining ABC this past year, Doug jumped in and became very active in ABC Leadership.

Doug is an ABC of Western Washington Board member and Chair of ABC's Diversity Committee. Doug has brought a very focused approach to providing valuable information to everyone that participates on the Diversity Committee. He is a graduate of ABC's Construction Business School and is working to connect all graduates to ABC resources. Doug is also a Board member with the Workforce Foundation, an ABC Community Partner that provides individualized community support to ensure those exiting incarceration have the tools necessary to obtain employment.

**Congratulations, Doug and thank you for
your leadership!**



2021 Government Affairs Recap

In 2021, ABC worked hard to advocate on behalf of our members within state and national government. The legislative session was completely virtual which provided new challenges and opportunities for ABC to engage with elected officials. ABC testified over 30 times on a variety of legislation and worked with our partners to strengthen the merit shop voice.

ABC advocated on behalf of our members against a proposed rule change by the Washington State Patrol (WSP). When our members informed us of the negative impact this rule change would have on their daily operations, we started working with our industry partners, educating elected officials, and eventually had a letter sent to WSP from a group of bipartisan Senators that ultimately prevented these changes from being implemented.

ABC's strategic partners are a vital part of our success in Washington State. We are proud to work with ABC Inland Pacific, the Washington Policy Center, the Association of Washington Business, the Washington Construction Industry Council, and others. We look forward to strengthening these relationships in the coming year.

ABC will focus and continue to fight against government regulations that prevent our members from doing their best work. The 2022 Washington State Legislative Session kicks off on January 10, 2022, and will be a hybrid of virtual and in-person opportunities. ABC will closely monitor legislation that impacts the construction industry and employers alike. A few anticipated areas of interest are apprenticeship legislation, workers compensation, the Unemployment Trust Fund, and more. ABC will send out weekly emails summarizing each week of the legislative session.



Pictured (left to right): Sophia Steele, Josh Griesse, Representative JT Wilcox, Joan Baldwin and Wendy Novak





ABC TOP PERFORMER RECOGNITION

ABC's Top Performers list recognizes ABC member contractors' achievements in safety, quality, diversity and project excellence ranked by work hours, with special designations identified. Published as a supplement to Construction Executive magazine, the listings highlight contractors that have earned ABC's Accredited Quality Contractor credential for their commitment to corporate responsibility in quality, safety, talent management, education, community relations and diversity; those that won national Excellence in Construction®, Safety Excellence and Diversity Excellence awards; and those that hold designations awarded to diverse companies to help procure work from government and private entities.

To be eligible, Top Performers demonstrated world-class safety performance by achieving Gold status or higher in ABC's STEP Safety Management System, which makes the top-performing contractors up to 655% safer than the U.S. Bureau of Labor Statistics industry average, according to the ABC 2021 Safety Performance Report.

Congratulations

To our Top Performers



Coming soon: SuperTrack Smart Cards!

With the SuperTrack Smart Card, ABC Member employees won't have to carry around a handful of certification cards. ABC members will be able to better manage all employee training certifications. The SuperTrack card contains a unique RFID/QR code connected to a cloud-based software containing all certifications taken through ABC safety courses. The software allows the employee to show or email his/her certifications to anyone from the convenience of their phone. Anyone using the secure SuperTrack app can scan the SuperTrack card to view training records of the card holder. The system will also send an email to employees or supervisors reminding them of when a certification is about to expire.

The front of the card has the employee name and company. The back contains the QR code with instructions on how to scan the card and download the app.



The SuperTrack card is free to Retro Members, \$10 per card for ABC Members, and \$10 to replace if lost or stolen.

To learn more, please contact Tony Incrocci at (253) 227-3784 or tony@abcwestwa.org



ABC's Retro Program Performed Well in 2021

- 52% of the members have a time-loss free discount for 2022.
- 80% of the members have an EMR below 1.00. 55.4% of the members decreased their EMR from 2021.
- The lowest EMR in the group was 0.5217.
- Highest performing members earned over 47% in plan year 17-18 and 37% in plan year 19-20.



ABC's Community Partners

ABC is able to advance our work and make a larger impact by working closely with community partners.



ABC is happy to partner with Washington Policy Center (WPC) and support their work on construction and labor-related issues. Over the past year, WPC wrote extensively about the unfair construction shutdowns and advocated for all construction, regardless of public, private, or projects deemed essential. WPC also held state government

accountable through public records requests, exposing the lack of thought and planning in the construction lock-down mandates, and the deliberate and arbitrary distinction that was drawn between public and private construction companies. In addition, their research demonstrated the need for tax cuts and state program reforms including workers' compensation and unemployment insurance.

Washington Policy Center is an independent, non-profit think tank that promotes sound public policy based on free-market solutions. Headquartered in Seattle with satellite offices and full-time staff in Olympia and Eastern Washington, WPC publishes studies, sponsors events and conferences and educates citizens on the vital public policy issues facing our region. To learn more visit, washingtonpolicycenter.org



The Construction Center of Excellence (CCE) is one of eleven Washington Centers of Excellence that is funded by the government. They represent the Washington community and technical college system by partnering with business, industry, and labor sectors to identify workforce needs and provide resources. The Center is a convener of education and industry subject matter experts who identify critical knowledge, skills, and abilities for existing and emerging occupations.

These activities ensure students are career ready, helping Washington state maintain its competitive workforce advantage. To learn more visit, constructioncenterofexcellence.com.



Workforce Foundation's mission is to empower justice-impacted people to live a life they choose. They provide individualized community support to ensure those exiting incarceration have the tools necessary to obtain employment. These tools consist of employment assistance, mentoring and coaching, as well as employment-related education.

Over the past year, they continued their partnership with Community Passageways to support at-risk youth, using a peer-to-peer model has proven effective in not only building relationships, but highlighting the knowledge those with lived experience can pass on. Workforce Foundation is looking to support the construction industry and ABC members in employing individuals that are interested in a career in construction. If you would like to learn more about the Workforce Foundation or are interested in hiring, contact Chase Washatko at chase@wfeemployment.org.



Renton Technical College is a nationally recognized college committed to helping a diverse student population succeed. RTC has over 50 professional-technical programs split into 7 areas of study that specialize in training, retraining, and skills upgrading. They have a 66 percent completion rate which is the highest in the state among community and technical colleges – and among the highest in the country. At RTC, 82 percent of their graduates are employed nine months after graduation. They are a vibrant, inclusive

community that welcomes students from all backgrounds and empowers them for success. They meet students where they are and move them toward greater opportunity.



2021 ABC SAFETY ALLIANCE MEMBERS

Did you achieve STEP Gold, Platinum, Diamond status or score above 120 points on your STEP application?

If yes, then you may qualify for ABC's Safety Alliance Program, a partnership with the Washington State Department of L&I.

Being a part of the ABC Safety Alliance provides you with the following benefits:

- Reduced L&I site inspections.
- Third-party safety program validation.
- A way to stand out from the rest!

CONGRATULATIONS!



Contact Safety & Education Manager Tony Incrocchi
at tony@abcwestwa.org or 800.640.7789
for more information or to apply!

Ready to Rise Above

2021 started virtually with an **Economic Symposium** featuring Dr. Stephen Lerch, Executive Director and Chief Economist with Washington State Economic and Revenue Forecast Council. In addition to Dr. Lerch's live presentation, three on-demand resources premiered that day, adding to the chapter's on-demand resources.



In the spring we saw our second 100% virtual term of **Construction Business School** that provides an overview of the business side of construction. As we continued to navigate the ever-changing landscape the pandemic brought us, we were excited to host events and get back together again.

On our way back to normalcy: we kicked off our in-person events in July with the 2021 **Golf Extravaganza!** Thank you to all sponsors including Title Sponsor, Deacon Construction, LLC and congratulations to Vic Peri, Jason Wandler, and Ryan Gilchrest the winners of the competitive flight! We closed out summer with a **Night at the Ballpark**. In the luxury of a T-Mobile Park suite, 98 guests joined their fellow ABC member peers and the Mariner Moose for a fun and relaxing night of baseball, networking and light-hearted camaraderie.



At our last in-person event we got to celebrate you, our members. While it looked much different than years past the **Excellence Showcase** is where we recognized the hard work and dedication our members put into their projects and safety.



Check out our on demand resources, just scan the QR code





STEP is a safety benchmarking and improvement tool that dramatically improves safety performance among participants. ABC Members measure their safety processes and policies on 25 key components annually. In 2021 these Western Washington members achieved the highest ratings.

2021 STEP Diamond

Avalon Bay Communities, Inc.
Axthelm Construction, Inc.
Balancing Service Co.
Brink Painting and Construction LLC
Centennial Contractors Enterprises, Inc.
Ellsworth Builders, Inc.

Global Construction Solutions, Inc.
JMG Constructors, LLC
Modular Electric, Inc.
Saybr Contractors, Inc.
Starcon, A Cianbro Company
United Systems Mechanical, LLC

2021 STEP Platinum

AM Contracting LLC
AM Exteriors, LLC
Avara Construction
Bravo Roofing, Inc.
C & C Logging, LLC
Cornell Plumbing & Heating, Inc.
Custom Design Roofing LLC
Deacon Construction, LLC
Elite Commercial Contracting, Inc.
Firepower, Inc.
General Storefronts, Inc.
Groveland Construction, LLC
High Country Contractors & Developers

Industrial Resources, Inc.
Keithly Electric Co.
Lakeridge Plumbing & Mechanical, Inc.
LEAD Staffing
Newton Building & Development, LLC
NW Utility Services, LLC
Pacific Northwest Masonry and Design LLC
Redhawk Group
Regency NW Construction, Inc.
Sea-Tac Electric, Inc.
Synergy Construction, Inc. | Synergy Inc.
Tri-Nar, Inc.
Western Specialty Contractors

2021 STEP Gold

Blue Mountain Mechanical, Inc.
Comfort Systems USA Northwest
Davis Schueller, Inc.
Evergreen Concrete Cutting, Inc.
Grady Excavating, Inc.
HST Construction
J. Linder Painting LLC

JE Cumming Corp.
John Buchan Homes
Mariner Construction, LLC
McCown Crafted, Inc.
Pacific One Construction, Inc.
Premier Builders Inc.

SCF General Contractors LLC
Sea-Aire, Inc.
SMARTCAP Construction
T-Bar Construction, Inc.
Traffic Control Services
VP Peri Painting Company
Waeco Construction, LLC

2021 STEP Silver

Abacus Electric Co., LLC
Adept Mechanical Services, Inc.
Advanced Government Services
Allied Steel Fabricators, Inc.
Anderson Environmental Contracting LLC
Bender Custom Construction
Bulldog Plumbing & Design, LLC
Central Washington Refrigeration
Claffeys Painting
Commercial Construction Specialty, Inc.
Corstone Contractors LLC
DKS, Inc.
Dochstuhl Construction, Inc.

Exact Electric, LLC
HyTech Roofing, Inc.
Innovative Electric, Inc.
John Michael Hall Corp.
Jtec Interiors
KHS & S Contractors
Knight Fire Protection, Inc.
Luminal Lighting
Mattila Painting, Inc.
McBride Construction Resources, Inc.
McClintock & Turk, Inc.
Morning Day, Inc. DBA Sunrise Plumbing

MRJ Constructors
Pacific Crest Construction
Pacific Window Systems, Inc.
Pivetta Brothers Construction, Inc.
Puget Sound Mobile Wash, Inc.
Pyramid Pools
S&S Concrete Construction, Inc.
Sprinx Fire Protection, Inc.
Stuth Co., Inc.
System Mechanical and Safety Solutions
Tony Lind Paving, LLC
Utilities Service Co. Inc.
Village Framers Corp.



2021 STEP Bronze

Accountable Custodial & Maintenance
Ahearn Electric, Inc.
Allied Construction Associates, Inc.
American Abatement and Demo, LLC
Arcadia Drilling, Inc.
Artistic Drywall Textures, Inc.
Benjamin Asphalt, Inc.
Boone Electric Construction
Bratton Masonry, Inc.
Casa Bonita Home Care Inc.
CHG Building Systems, Inc.
Christensen Inc. General Contractor
Compass General Construction
Creoworks
Crystal Soda Blast, LLC
CS Washington Holdings
D&D Construction Corp.
Davis Door Service, Inc.
Donovan Brothers, Inc.
DP Incorporated
Evergreen Refrigeration
Exterior Finishes, Inc.
Farwest Tenant Improvements Inc.
G&W Commercial Interiors
Global Metal Works & Erectors, Inc.
Grayhawk Construction Co., Inc.

Haggard Electrical Contractors
HHJ, Inc.
In Store Services, Inc.
Infinite Office Solutions, LLC
Kaleidoscope Landscape Inc.
Kemly Electric, Inc.
Kenco Construction, Inc.
Krekow Jennings Inc.
Krisco Aquatech Pools & Spas
Leewens Corporation
Lockhart|Suver, LLC
Mastercraft Electric, Inc.
McCartney Industries, LLC
Med-Tox Northwest
Mehrer Drywall, Inc.
Modern Builders, Inc.
Neeley Construction
Northshore Paving, Inc.
Olsen Electric Inc.
Olympian Precast, Inc.
Omni Contracting Solutions
Pattison General Contractor
Performance Mechanical Group
Precision Door Service
Pro-Staff Mechanical, Inc.

Queen Anne Painting
Rafn Company
Rainbow Federal, Inc.
Ravenhill Construction, Inc.
Raymark Plumbing & Sewer
RC Painting & Sons, Inc.
Safari Electric, LLC
Schultz Miller, Inc.
SKIS Painting, Inc.
Smokey Point Electric
Sound Drywall, Inc.
Specialized Landscaping, Inc.
Superior Stucco Services, Inc.
TCL Partners
Tekton Group, LLC
Thermatech Northwest, Inc.
Town & Country Fence, Inc.
Universal Land Construction Co.
V.S.A. Construction, LLC
Van Beek Drywall, Inc.
Vinnie & Sons Plumbing, LLC
Vital Mechanical Service
Washington Commercial Painters, Inc.
West Coast Electrical Services
Western Mechanical Contractors Inc.
Westmark Construction, Inc.



2022 ABC Board of Directors and Staff

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Glen Kuntz, Tekton

Chair –Elect / Secretary

Dawn Lanz, Sea Tac Electric

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Jason Wandler, Oles Morrison
Rinker Baker

Vice Chair: Government Affairs

Josh Griesse, Washington
Commercial Painters

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Cindy Axthelm, Axthelm
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Stephanie Carlin, Propel Insurance

Vice Chair: Safety

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Jared Malone

Membership Development Manager

Sophia Steele

Government Affairs Manager

Janessa Bishop

Meetings and Events Manager

Gay Huckins

Office Manager

Noel Koski

Member Services Coordinator

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505 S 336th St #530
Federal Way, WA 98003

Thank You, 2021 ABC Partners!

Independence Partner



Patriot Partners



Liberty Partners



Platinum Partners



Gold Partners

Groveland Construction, LLC | Davis Door Service, Inc. | Milwaukee Tool

Silver Partners

Daily Journal of Commerce | American Abatement and Demo, LLC | American Craftsmen | Rafn Company