

ASSOCIATED BUILDERS AND CONTRACTORS OF WESTERN WASHINGTON 2016-2017 KEY INITIATIVES

#### WORKFORCE

Guide our members to find and retain the talent they need and prepare that talent with the knowledge and skills to do their work more efficiently. effectively, and safely, producing the premier workforce of any association in the industry.

Position ABC as the recognized voice of commercial construction in Olympia by conducting a comprehensive program of political, legislative and regulatory advocacy. with an active grassroots component, which creates a positive environment to improve merit shop employers' opportunity for success.

ADVOCACY



#### MEMBERSHIP

Provide member value by creating services members want and need, resulting in record member retention and growth...

#### LEADERSHIP

Engage the leaders of today and tomorrow with the information. skills, and experience they need to lead their organizations and communities.

#### ALLIANCES

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Increase member value positioning ABC as a leader in the local construction industry by partnering with other organizations to deliver information, services, and events our joint members need and value.



# **2016 Year in Review**

Associated Builders and Contractors of Western Washington 1621 114th Ave SE, Suite 116, Bellevue, WA 98004 800.640.7789 | Fax 425.455.5701 | www.abcwestwa.org



#### **Building Our Leaders of Tomorrow**

The economy is strong in Western Washington. It is a great time to be a contractor and to have many opportunities available to us, but as a contractor you may have noticed that having all of these opportunities has been putting stress on your company due to the lack of workforce and leadership. We are faced with a small pool of trained craftsmen to do all of this work and in the next few years, we will have up to 17% of our trained craftsmen and leaders retiring from their trades. Where can we find all the people we need to fill those jobs?

As chair of Associated Builders and Contractors of Western Washington's Board of Directors, I am focused on expanding our training and education for our future leaders and building a pipeline of skilled workers for our membership. This last year, our association developed the Rising Star Program to grow the future leadership of our members. With great success, we are into our second year of the program and we will be developing an ongoing series of education.

ABC of Western Washington offers our membership great opportunities with training and education, events for networking, safety services, and alignment to the merit shop and free enterprise philosophy. Join me this year and take part in all of the activities and benefits that ABC has to offer and continue to use ABC as a resource to better your company. ABC's professional staff is here to help you find solutions.

I look forward to leading you this coming year.

Jamie Creek, Rafn Company Chair, ABC



#### **ABC Focuses on Workforce Development**

Reaching out to younger generations and engaging them in what a career in construction can provide is a priority, and will continue to be a priority going into 2017 and beyond. We hosted an evening at the University of Washington and invited students of the Construction Management Department for pizza and presentations by ABC member companies. Members shared information about their companies and answered questions related to careers in construction. The next day they held interviews for students who were interested in applying for positions and offered to schedule job walks for those interested in getting out onto an actual jobsite.



We also hosted a booth at the Snohomish High School Career Fair where 1200 students visited the booth through three different sessions. The ABC booth was full of information related to careers in construction from www.BYF.org (Build Your Future), NCCER and ABC National. Two member contractors, Erin VerHoeven (Corstone Contractors) and Mark VanWell (VanWell Masonry) attended and helped answer questions from the students.

We were a sponsor at Dozer Days this year in addition to our outreach at schools. Dozer Days is a community event putting kids in the driver's seat of not only dozers, but fire engines, an ambulance and much more while teaching about building sustainable communities, industry opportunities, and educating children about safety.

We can't help but be proud to have been involved in developing the future workforce in the community and look forward to doing even bigger things in 2017.

#### **ABC Safety Resources Are in Demand**



We continue to see an increase in the need for safety classes. We have responded by offering 50 classes over the past year covering various topics to help members keep their employees safe. These classes have been offered in different locations around the Western Washington area to bring training closer to you. We thank all members who have shared space with fellow members to host a class away from the ABC office. None of these classes would be possible without the safety member companies who provide the training for us. A big thank you goes out to **Med-Tox Northwest, Overton Safety, Safety Matters,** and **The Integrated Group** for providing our members with the highest level of safety training in the northwest!

To help with the rising demand of safety resources, we brought on **Kayla Bennett** last year as our safety and education administrator, and she has been a great addition to ABC. Over the past year, she has connected with members by letting them know about upcoming safety training, fielding class requests, writing a quarterly safety newsletter, and starting the Safety Peer Group. Kayla will soon start doing training for members as well as job walks for ABC's Safety Alliance program.

Safety training is not the only safety resource we offer. Members also receive monthly Safety Meeting Outlines to be used as weekly safety talk topics, access a discounted Safety-on-Demand safety consultant program, can customize and download an Accident Prevention Plan, attend free Safety Roundtable presentations, as well as participate in our Retrospective Rating Program (Retro).

We continue to top the list of chapters with the most members who participate in the annual Safety Training Evaluation Process (STEP). Over 185 member companies participated this past year with 52 members reaching the higher levels of the program, gold, platinum, and diamond levels (see full list on the last page of this booklet). Members who reach the higher levels are also pre-qualified to apply to our local Safety Alliance program. This is a program where members take their safety programs to the highest tier by having their safety program validated by a certified safety consultant. Congratulations to Burke Electric, Centennial Contractors, Deacon, Dovetail General Contractors, Express Construction, Goodbye Graffiti, Nova Group, Saybr Contractors, Inc., SKIS Painting, and SME Inc of Seattle for 'walking the talk' in safety!

#### **Management Education Classes in Demand**

Our Professional Development Council (PDC) is continuing to offer valuable classes that cover a broad range of management education topics. Not only do we want our member employees to stay up-to-date on current safety practices, but we also want to engage employees who want to improve themselves and bring soft skills to their employers and the industry.

Continued...



We continue to partner with the **Construction Industry Training Council (CITC)** to offer a fully-accredited NCCER Project Supervision class. This 15-week class offers students a competency-based program that gives both veteran and new field managers a step-by-step approach to honing their natural abilities, developing essential skills, and generally improving their performance as leaders. Last year, we brought this class to Tacoma and Vancouver as well as Bellevue, in order to reach more members who might be interested in attending the class, but want to avoid a long commute.

PDC has also successfully offered five other in-person management education classes this past year. Judd Lees with Sebris Busto James presented the Do's and Don'ts of Union Organizing, Jason Sturgeon with Arcade Consultants offered a three class series looking at practical applications in dealing with time management (On Point Time Management, Time Management via Outlook, The Connected Office Using OneNote) and Laura Herman with Labor & Industries, presented on Prevailing Wage Law. All of these classes were well-attended and members found value in each of the topics. PDC looks forward to offering more in-person classes to educate you, and your company.

#### **CITC Expands Offering More Opportunities for Students**

The **Construction Industry Training Council (CITC)** has more than doubled its number of students in the last two years. The demand for training throughout Washington prompted CITC to open a new facility in Spokane in the fall of 2015. Twenty percent of this year's graduates are from Eastern Washington. At their Bellevue facility, CITC just completed a state-of-the-art HVAC lab featuring a Citi-Multi-System for training students especially in mixed-use buildings.



There are approximately 750 apprentices who receive their training through CITC with 140 training agents across the State. Companies who are interested in training with CITC can contact **Adriana Gamboa** at (425) 285-2325.

This year CITC successfully expanded its painting apprenticeship program statewide. Now all 10 of CITC's programs: carpentry, electrical, HVAC (heating, ventilation and air conditioning), heavy equipment operator, plumbing, painting, laborers, residential electrical, low energy and sheet metal trades; are approved statewide. Along with offering classes at its major training facilities in Bellevue, Spokane, and Vancouver, CITC also offers classes in Bellingham, Mountlake Terrace, Tacoma, and Kennewick.

CITC also offers continuing education classes including Washington State-Approved courses for Electrical Trainees, Journey-level Electricians, Journey-level Plumbers and Plumber Trainees.

For more information about CITC and its programs and opportunities go to www.citcwa.com or phone us at (425) 454-2482.



#### The Voice of Merit Shop Construction



ABC members and staff visited with local legislators at the Capitol for the annual Day in Olympia event.

This past year, we continued to be your voice by promoting and advocating the values of merit shop.

Our Board Chair Jamie Creek (Rafn Company) and President Wendy Novak represented you on issues such as minority outreach, Priority Hire Ordinance - Community Workforce Agreement (PLA), and workforce development. We were also involved in reviewing the city's Debarment Ordinance and providing input.

ABC has created many new alliances over the last year giving ABC and merit shop a seat at the table. We are working closely with the Washington Policy Center and Worker Rights Alliance on free enterprise and open competition in Washington State as well as coming together with the rest of the construction industry to appeal the Construction Stormwater General Permit (CSWGP) changes issued by the Department of Ecology.



ABC relies on members to help distribute PAC checks to local legislators. Erin VerHoeven with Corstone Contractors delivered one to John Koster (R-Lake Stevens).



Pat Oda with Neeley Construction delivered a PAC contribution check to Joyce McDonald (R-Puyallup) this year.

#### **ABC Testifies Against PLA on Behalf of Members**

President **Wendy Novak** testified at the Port of Seattle on your behalf regarding ABC's opposition to Resolution No. 3725, a Construction Labor Relations Resolution. The resolution is the Ports Labor Harmony (PLA) agreement for all major construction projects which consist of dining and retail space, interior renovations, HVAC upgrades, carpet replacement, apartment remediation and more.

#### Wendy testified that:

"PLA mandates mean fewer opportunities for merit shop contractors and their workers to work. The vast majority of the construction workforce chooses not to join a union. In Washington, that number is more than 78 percent of the construction workforce. These workers would be predominantly shut out on Port projects subject to a discriminatory PLA mandate."

Typical PLAs are pre-hire contracts that require projects be awarded only to contractors and subcontractors that agree to:

- recognize unions as the representatives of their employees on that job;
- use the union hiring hall to obtain most or all construction of their construction workforce;
- obtain apprentices exclusively from union apprenticeship programs;
- pay into underfunded and mismanaged union benefit plans;
- and obey costly, restrictive and inefficient union work rules.

In the end, government-mandated PLAs prevent taxpayers from getting the best possible product at the best possible price. We will continue to be the voice for merit shop contractors, free enterprise, and open competition.



#### **ABC Welcomes Nathan Fitzgerald as Director of Membership**

ABC brought **Nathan Fitzgerald** on board as our director of membership in October. Nathan previously served as one of our lobbyists with **Carney Badley Spellman, P.S.** for three years, so he's very familiar with our members and with the issues facing merit shop contractors at both state and federal levels. He earned his bachelor of science in Political Science from the University of Washington and was an assistant boxing coach at UW. Nathan is looking forward to helping the chapter grow its membership.

#### **ABC of Western Washington Wins Top Awards**

ABC's Membership Council and staff have worked hard to grow our membership, and their work was recognized on a national level during ABC National's Workforce Conference in Fort Lauderdale in March. Our chapter won the prestigious ABC Mullan Award, which is for chapters that achieve the top membership growth in their region. Western Washington also won for hitting 90% retention, for growth and reaching our goal. Representing the chapter to accept the awards were ABC Chair Jamie Creek (Rafn Company), Chair-Elect Mike Schultis (SSI Construction), President Wendy Novak, and VP of Communications and Events Victoria Klyce. Other members in attendance were Immediate Past Chair Mark VanWell and his wife Connie (VanWell Masonry), Dave Perrin (Construction Industry Training Council), Brian Bergstrom (Synergy Construction), Hayley Noble (Washington Commercial Painters), and Wayne Newitts (Dexter+Chaney).

#### **ABC of Western Washington Members Earn National Awards**

ABC was very excited to help celebrate several big national awards won by our local chapter members this year. **Synergy Construction, Inc.** won two National Excellence in Construction Pyramid Awards, member **NOVA Group, Inc.** won a National Safety Excellence Award, and member **Centennial Contractors Enterprises** won a National Safety Merit Award during ABC National's 26th annual Excellence in Construction®



ABC President Wendy Novak, Chair Jamie Creek, and Director of Membership Nathan Fitzgerald at the Night Out at the Ball Park event.



ABC Chair Jamie Creek (Rafn Company), President Wendy Novak, National Past Chair Pamela Volm, Chair-Elect Mike Schultis (SSI Construction), and VP of Communications and Events Victoria Klyce.

Continued...

Awards celebration in Fort Lauderdale.

**National Excellence in Construction Pyramid Award Winner:** Synergy Construction, Inc.

Category: Other Construction – Less Than \$2 Million

Project: Peter's Place

**National Excellence in Construction Pyramid Award Winner: Synergy Construction, Inc.** 

Category: Renovation – Less Than \$4 Million

**Project:** City North Apartments

- National Safety Excellence Award Winner: NOVA Group, Inc.
- **National Safety Merit Award Winner: Centennial Contractors** Enterprises, Inc.

Congratulations to all for this exciting achievement!

#### **ABC Starts a Safety Peer Group**

Safety is such an important component for members, so we decided to put together a peer group focusing on it. The Safety Professional Peer Group is a forum for you to find resources, talk with your peers, share best practices, and connect with the Department of Labor & Industries (L&I). September 28th was the first meeting and several of you attended and engaged in information-sharing and agreed that this would be a valuable benefit to all members. The group plans to meet once a month.

At their first meeting, the Safety Peer Group identified several topics they would like to discuss, or have guest speakers to come in and present information. Future topics include: JHA training, safety programs, accident prevention, language barriers, L&I citations, technology, electronic reporting, the role of the safety professional, and F.A.C.E. Representatives from our

provide guidance and to be additional resources for members. Future dates for this group will be posted on the our website, listed in the weekly ABC News of Merit, and in the quarterly Safety Newsletter. For more information, contact Kayla Bennett at (800) 640-7789. There is no cost to attend.

Retro program, L&I, and safety consultants have also been invited to attend and are excited to interact with the group to



Brian Bergstrom with Synergy Construction accepting the award for Peter's Place.



Anthony Lombardi from Centennial's Virginia office accepts the National Safety Merit Award.

### **ABC Retrospective Rating Program: Your Diligence Pays Off**



David Boehm and Julie Burke with Aspire at ABC's Golf Extravaganza.

Our Retrospective Rating Program continues to be one of the highest-performing construction groups in the state. We earned a 33.3% refund for the 2014-15 year, and maxed out the refund for 2013-14 and 2012-13. Both years came in at 39.2%. Because of these excellent results, we were able to put almost \$5 million dollars back in your hands!

Refunds for the group are up because you have been diligent in a number of areas. Even in a booming construction period where contractors are turning down work, safety is still a primary focus on the jobsite. Along with our Retro partner Aspire Consulting we have focused on making sure all members make safety a number one priority. We have also been working closely with Aspire Consulting to provide classes, one-on-one training, and loss control visits to ensure that you are taking the correct steps to keep your employees safe.

Over the past year, you have been very committed to providing light duty to employees injured on the job site. Last year, the entire Retro group (which is made of over 250 members) only had 57 indemnity claims that resulted in only 2900 days missed. Considering the staggering number of hours reported by the group as a whole, this number is very small. While we have a mandatory Kept on Salary (KOS) policy, the goal of that policy is to buy time to get the injured worker released back to light duty.

While refunds are up, most of the construction field will see decreases in rates they pay for Labor and Industries premiums. The Governor announced a general average .7% increase in rates this year, but most of the construction risk classes will actually see a small decrease. On top of this decrease, 50% of you will enjoy a time loss-free discount on your rates. This means that 50% of the group did not have an indemnity payment on any claim for 3 years.

The 2015-16 plan year will be coming up on its first adjustment in April. Currently, the plan year is looking very good. While the year has higher medical costs, your time-loss days are at an all-time low. The construction industry in Retro is very competitive and we are committed to keeping your Retro program one of the best in the state.

If you have questions about your account, or your claims, please feel free to contact Aspire Consulting at (253) 205-8150.

#### Zoom Makes it Easier for Members to Attend Meetings at the Chapter Office

It's time to face the reality that traffic in the Puget Sound area isn't going to improve any time in the foreseeable future. This means that travel times, commutes to work, and meetings will only become more of a challenge in the coming years. In an effort to make things easier, our Board of Directors approved the installment of a video conference tool utilizing Zoom "Rooms" which has allowed ABC members, partners, and staff to join meetings from the comfort of their own office or home without disrupting busy schedules. In short, this efficient and simple-to-use tool has saved members both time and money while allowing continued participation with ABC.



#### **Pass Along ABC Member Discounts to Your Employees**

Over the past year, ABC National has increased their partnership with various industry-related companies to bring business discounts not only to your companies, but to your employees as well. These programs include the ABC Marketplace, a one-stop shop for everyday purchases from over 20,000 retailers including restaurants, electronics, home purchases, travel, movie tickets, and more. GEICO also offers your employees the opportunity to qualify for an ABC discount on auto insurance, in addition to GEICO's already low rates. Vehicle discounts are also available through GM and Chrysler on trucks, cars and vans. For a complete listing of programs and registration details, see enclosed flyer or visit abc.org/employeediscounts.

#### The MBA Health Trust Celebrates 30 Years of Serving Members

As a member of ABC, you have access to the Northwest's largest association health plan serving members of the building and construction industry. The MBA Health Trust provides members a unique opportunity to leverage the pooling power of over 50,000 participating members to significantly lower costs of employee benefits. While other competing programs have come and gone, the MBA Health Trust has provided best-in-class rates, benefits, and service to employers of all sizes for the last 30 years. If you haven't taken advantage of this unique member benefit, now is the time. See how much you may be able to save on your employee benefits. Here's to the MBA Health Trust serving members for the next 30 years!



#### **Strengthening ABC's Strategic Alliances**

We ensure that your membership dollars go even further by making strategic alliances with other like-minded organizations. Why is this necessary? Alliances are necessary because like-minded organizations are stronger together and are therefore more effective at serving the industry.

Current strategic alliances: Washington Policy Center (WPC), Washington Construction Industry Council (WCIC), Association of Washington Businesses (AWB), Worker Rights Alliance (WRA), Liability Reform Coalition (LRA), Construction Industry Advisory Council (CIAC), Construction Industry Training Council (CITC), NAIOP (Commercial Real Estate Development Association), Freedom Foundation, and Enterprise Washington.

#### **ABC Reaches Out to Small Business Prospects**

We hosted a booth at the North Puget Sound Business Alliance Summit on November 2nd to share with contractors and small businesses the value of membership with ABC. The summit was organized by the Economic Alliance of Snohomish County and Community Transit. There were over 75 exhibitors and 1,000 attendees. The attendees included small and emerging businesses, disadvantaged business enterprises, women-owned small businesses, minority business enterprises, veteran-owned small businesses, service disabled veteran-owned small businesses, HUBZone firms, 8(a) certified firms, and small contractors and suppliers.



#### ABC President Wendy Novak and Director of Membership Nathan Fitzgerald

were able to present the benefits of ABC to a large group of interested companies. A few of the common interests that emerged from attendees stopping by the ABC booth were: the value of networking available through association membership, the desire to fairly compete when bidding on projects, and the interest in having political representation on matters directly impacting the construction industry.

We look forward to building on the relationships started at the summit and providing you with the tools and information to make the best choice for your business.

#### **Serving Our Community**



We partner with different organizations in order to give back to the community we serve. Our annual Golf Extravaganza raises funds for the local Grassroots Golf Foundation. Through a variety of programs, Grassroots Golf Foundation participants explore, learn, play, and compete in ways which positively impact their lives at home, in school, and in their future careers.

We also partner with NAIOP's Community Enhancement Committee, which each year, selects a camp, school, or other non-profit in need of a massive enhancement effort. In 2016, NAIOP and ABC members completely transformed the New Start High School in Burien, providing new sports courts, walkways, paint, an enormous community and teaching garden, new signage, and much more. You helped us run the registration desk and provided lunch for the community Enhancement Day, plus provided resources to skilled labor and in-kind donations of rental equipment.

Each December, we also hold a toy drive for the U.S. Marine Corps Reserve Toys for Tots program. This year, the toy drive will run from late October until December 14th. Anyone can drop off new, unwrapped toys for kids of all ages to the ABC office in Bellevue.



#### **ABC Rising Star Leadership Development Program**



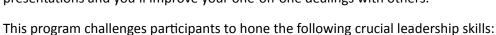
The 2015-16 class of the Rising Star Program at their graduation event at Local Burger in May.

We launched the Rising Star Program in 2015, and it is still going strong with another sold out class of 20 participants. This six month-long educational track of leadership and management education seminars is geared towards preparing people for the next step in their career, as well as providing improved leadership within the ABC membership. The program includes team-building, networking, enrollment in Toastmasters and the ABC National Young Professional Peer Group, and provides mentor connections. 2017 will bring the launch of the next step in leadership skill-building that will offer continued education for the Rising Stars.

# Toastmasters Isn't Just about Delivering Speeches, It Gives the Voice to Inspire

This year, we began offering you and your employees inspiring leadership training through Toastmasters International. Toastmasters is a part of our goal of encouraging and building future leaders of the industry.

Toastmasters will help improve your communication skills and open doors in your personal and professional life. It will give you the confidence you need to effectively express yourself in any situation. Acquire these skills in a supportive, self-paced, fun atmosphere with fellow ABC members. By learning to effectively formulate and express your ideas, you will be more persuasive and confident when giving presentations and you'll improve your one-on-one dealings with others.



Sharpen presentation skills

- Give and receive constructive feedback from peers
- Guide successful teams
- Enhance one's ability to inspire

ABC members who have participated in Toastmasters have found the program to be an invaluable training opportunity. If you are interested in this amazing program, wish to develop your leadership skills, or have any questions; please contact **Kim Trautman** at (800) 640-7789. We welcome members to join us as a guest at either location to learn more about Toastmasters.



The 2016-17 class of Rising Stars at their team building event including the high ropes course at Adventura in Woodinville in August.



The 2016-17 Rising Stars at their "Mid-Point Mixer" at Seapine Brewing Company in SoDo in November.

#### **ABC Fife Toatmasters Group:**

Meets the 2nd and 4th Tuesdays of the month from 4:00 - 5:30 p.m. **ABC Bellevue Toastmasters Group:** 

Meets the 1st and 3rd Wednesdays of the month from 7:30 - 8:30 a.m.

### ABC has many events throughout the year to allow for recognizing our members' accomplishments and great networking. Here are some photos from these events!



The annual Texas Hold'em Tournament at ABC's office in January.



The 2016 Excellence in Construction & Safety Awards Showcase in May.



Traffic Control Services' tee at ABC's Golf Extravaganza at Oakbrook in July.



LDG's Beers with Peers at Westward in Seattle on a hot summer August day.



LDG's Beers with Peers South End at the Time Out Ale House in October.



The top three winners in ABC's Texas Hold'em Tournament.



Award winner SKIS Painting's booth at the Excellence in Construction & Safety Awards Showcase.



HUB International's foursome took First in ABC's Golf Extravaganza.



Guests played Bingo to facilitate networking at the Beers with Peers event.



ABC's Crab Feed & Silent Auction was held in October at Vasa Park in Bellevue.



Business 2 Business Speed Networking Event at Bellevue Brewing Company.



ABC's Contractor Summit at the Georgetown Stables in June.



The winning foursome at LDG's Drinks on the Links at Flatstick Pub in April.



LDG's hilarious Bubble Ball Soccer event at Wilburton Hill Park in September.



Guests had their photos taken with the Moose at A Night Out at the Ball Park at Safeco Field in November.



## 2016 Eagle of Excellence Award Winner Rafn Company

AMLI South Lake Union Apartments Phase 2



Commercial Construction (\$1 - \$5 Million) **Donovan Brothers Inc.** 

Cedar River Station

Community/Public Service
Donovan Brothers Inc.
Valley Cities Phoenix Rising

Historical Preservation/Restoration **Rafn Company** *Plymouth Church Sanctuary* 

Industrial Construction **Donovan Brothers Inc.** *The Orion Finishing Line* 

Mechanical Construction
Air Systems Engineering, Inc.
The Henry Apartments Design/Build

Mixed-Use Construction **Redhawk Group** Fremont Green "Vibe" Apartments Multi-Family Construction

Rafn Company

AMLI South Lake Union Apartments Phase 2

Tenant Improvement/Renovation

Rafn Company

Snoqualmie Valley Alliance Church Annex Building

Other Specialty Construction **Northstar CG, LP** Bertha Rescue at SR 99

Specialty Contracting: Exterior

SKIS Painting

Kent North Corporate Park (KNCP)

Specialty Contracting: Interior

SKIS Painting

Honda and Toyota of Seattle (HTS Seattle)

Specialty Demolition
Northstar CG, LP
Stewart & McCarver Schools

### 2016 ABC Safety Alliance Participants























#### **Diamond Centennial Contractors** Enterprises, Inc. Jeff Wells and Jon Anderson

Platinum:



Express Construction Co., Inc. GSC Mechanical, LLC Joostens Roofing Inc.

Gold Abacus Electric Co. LLC Advanced Government Services, Inc. **Bender Custom Construction** Benjamin Asphalt, Inc. C & C Logging, LLC CHG Building Systems, Inc. Christensen Inc General Contractor Clearview Mechanical, Inc. Cornell Plumbing & Heating, Inc. Davis Schueller, Inc. D&D Construction Corp. DeBolte Plumbing & Heating, Inc. Dick Howard & Sons Electric. Inc. Donovan Brothers, Inc. Ellsworth Builders, Inc. **Entek Corporation** General Storefronts, Inc. Global Metal Works & Erectors, LLC Graham Contracting, Ltd. Haggard Electrical Contractors John Michael Hall Corp. KrekowJennings Inc. Lakeridge Plumbing & Mechanical, Inc. Lander Electric Co., Inc. Mike Werlech Construction, Inc. NW Construction General Contracting Inc. NW Utility Services, LLC Pacific Concrete Construction, Inc. Pacific Window Systems, Inc. Pivetta Brothers Construction, Inc. Pro-Staff Mechanical, Inc. Sea Con LLC Sound Drywall, Inc. Southgate Electric Inc SSI Construction Synergy Construction, Inc. TEAM Construction, LLC Tony Lind Paving LLC Traffic Control Services Tri-Nar, Inc. Unity Electric, LP Western Specialty Contractors Westmark Construction, Inc. Winroc-SPI

Woodinville Water District

#### Silver

Accrete Construction LLC dba BPCI Ahearn Electric, Inc. Air Systems Engineering, Inc. Allied Construction Associates, Inc. Allied Steel Fabricators. Inc. Amsberry's Painting, Inc. Artistic Drywall Textures, Inc. Balancing Service Co. Blue Mountain Mechanical, Inc. **Boone Electric Construction** Bowen Construction, Inc. Bratton Masonry, Inc Bulldog Plumbing & Design, LLC Casa Bonita Home Care Inc. Central Washington Refrigeration Claffey's Corporation Corstone Contractors LLC Crystal Soda Blast, LLC Davis Door Service, Inc. Deacon Corp. of Washington **DKS INC** Dochnahl Construction, Inc. **DP** Incorporated Elite Commercial Contracting, Inc. Evergreen Refrigeration, LLC Exterior Metals Inc G&W Commercial Flooring, Inc. Grady Excavating Inc. Hamer Electric, Inc. Heiberg, Inc. HHJ Inc. High Country Contractors & Developers HyTech Roofing, Inc. In Store Services, Inc. Innovative Electric, Inc. Keithly Electric Company Kenco Construction. Inc. Knight Fire Protection, Inc. Lander Electric Service LLC **LEAD Staffing** Lumenal Lighting Macro-Z Technology Mariner Construction LLC

Mastercraft Electric, Inc.

McClintock & Turk, Inc.



**Diamond** Saybr Contractors, Inc. Amanda Grindle

Marpac Construction, LLC Newton Building & Development, LLC Northstar CG. LP

#### Silver Continued

McCown Crafted, Inc. Mechanical & Control Services, Inc. Merit Mechanical Modular Electric, Inc. **Neeley Construction** Nordic Construction, Inc. Olympian Precast, Inc. Pacific Air Control. Inc. Pacific Crest Construction Pattison General Contractor Precision Door Service Queen Anne Painting Rafn Company Rainbow Federal, Inc. Raymark Plumbing & Sewer Redhawk Group S&S Concrete Construction, Inc. SCF General Contractors LLC Schultz Miller, Inc. Sea-Aire, Inc. Sea-Tac Electric SKIS Painting, Inc. SME Inc., of Seattle Smokey Point Electric Specialized Landscaping, Inc. Sprinx Fire Protection, Inc. Stephens Electric Company, Inc. Stuth Co., Inc. Sunrise Plumbing, LLC Superior Insulation Products Superior Stucco Services, Inc. System Mechanical and Safety TCL Partners TEC Mechanical Service Co. Thermatech Northwest, Inc. Town & Country Fence, Inc. Trade-Marx Signs & Display Corp. **Trades Labor Corporation** Trig Electric Service, Inc. United Systems Mechanical, LLC Universal Land Construction Co. Van Beek Drywall, Inc. VanWell Masonry VP Peri Painting Company Waeco Construction LLC

#### Silver Continued

Washington Commercial Painters, Inc.

#### **Bronze**

Brim Tractor Company Inc. Cascade Fence and Deck Cascade Integration Inc. Kitsap Plumbers Group, Inc. Modern Builders, Inc. Olympic Hot Tub Co.

## **2016 ABC Partners**

#### **Patriot Partners**







# OLES MORRISON OLES MORRISON RINKER RAKER LLP

#### **Liberty Partners**





#### **Platinum Partners**





petersonsullivan LLP

Gold Partners
Daily Journal of Commerce
Haggard Electrical Contractors
High Country Contractors & Developers
Merit Harbor Group

Silver Partners
Air Systems Engineering, Inc.
Propel Insurance



**Western Washington** 

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