



**YOUR
SUCCESS
STARTS
HERE**



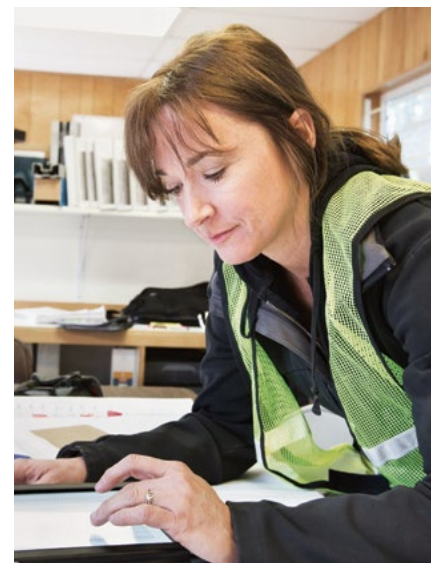
Western Washington

A POWERFUL VOICE

**At ABC of Western Washington,
we're focused on you.**

As the leading voice for the open shop in Washington State, we work with both union and non-union members to build their businesses and get the job done—on budget and on schedule. We offer indispensable training, education, networking, and advocacy resources to general contractors and subcontractors of all types—assuring that opportunity is available to everyone, from established to emerging businesses.

We're also your fiercest advocate and your strongest voice. We'll take on your biggest challenges and make them ours. And we connect you with a dedicated support system that helps construction businesses thrive. It's why our members choose us, and it's why they stick with us.



74%
of our members
are contractors

209
classes held as of 2018

1,570
students trained
as of 2018

92%

**of members
stay with ABC**

SUCCESS ON YOUR TERMS

Whether you're a self-made entrepreneur or a multi-generational business owner, we make sure the door to progress and prosperity stays open for every member.

No matter what stage of your business or career, we're right there with you—providing tools, resources, and advocacy that lead to rewarding opportunities. We're also a personalized and dedicated support system, helping to not just navigate the complexities of our industry but to overcome the day-to-day business challenges you may be facing.

Leadership programs. Safety training. Networking opportunities. ABC of Western Washington is your go-to for professional growth and career achievement. Apprentice or executive, we're here to help our members stay ahead of the curve, thrive in business, and chart their own paths to success.

“Over the last six months, our employees have attended hundreds of safety classes through the ABC Retro program, saving our company about \$22,000. And we're now recognized as one of the top safety performers in Washington. If you want to join an association with immediate impact, ABC is the place.”

**Glen Kuntz /
Compass General Construction**



BUSINESS IS PERSONAL

This industry is all about relationships. It's why we connect you with a tight-knit community of like-minded peers.

Whether you're looking for a network of industry pros, an introduction to influencers, or mentorship and career advancement—the relationships you make through ABC of Western Washington strengthen and sustain your professional life. And you'll have the lasting support of a community that's unlike any in the industry—one that gets to know you personally, understands where you really want to go, and does everything possible to get you there.

"We joined five years ago and couldn't be more pleased with our experience. By taking advantage of all that ABC has to offer, from their safety classes and the ABC Retro program, to leadership training and peer groups, our EMR is 30% lower and the company is much more profitable overall."

**Eric Brock /
DP Incorporated**



FREEDOM TO CHOOSE

We believe work should be awarded to the most qualified bidder, based on the merits of their proposal and regardless of labor affiliation.

As the leading voice for the open shop in Washington state, we strongly advocate for business-friendly policies and regulators, and support candidates who understand our concerns, regardless of their party affiliation—all with the support and influence of ABC National. Our policy work helps members stay competitive. Each and every day, we fight to protect your business interests, leveling the field so competition is fair and open, and making sure your voice is heard by people who can make a difference.

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